



**Leasing Companies / Turkey** 

## Alternatif Finansal Kiralama AS

## **Update**

### **Ratings**

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Foreign Currency Long-Term IDR Short-Term IDR	BBB F2
Local Currency Long-Term IDR Short-Term IDR	BBB+ F2
National Long-Term Rating Support Rating	AAA(tur) 2

## Sovereign Risk

Long-Term Foreign-Currency IDR	BBB
Long-Term Local-Currency Rating	BBB
Country Ceiling	BBB

### **Outlooks**

Foreign-Currency Long-Term IDR	Stable
Local-Currency Long-Term IDR	Stable
Sovereign Foreign-Currency	Stable
Long-Term IDR	
Sovereign Local-Currency Long-	Stable
Term IDR	

#### **Financial Data**

#### Alternatif Finansal Kiralama AS

	31 Dec 2014	31 Dec 2013
Total assets (USDm)	306.9	279.7
Total assets (TRYm)	712.4	597.4
Total equity (TRYm)	79.9	70.7
Operating profit (TRYm)	9.7	-5.4
Published net income (TRYm)	9.2	-3.3
Operating ROAA (%)	1.46	-1.09
Operating ROAE (%)	12.90	-7.47
Internal capital generation (%)	11.51	-4.67
Tangible Common Equity/ Tangible Assets (%)	11.14	11.73
Impaired Receivables/ Gross Receivables (%)	7.98	9.88

This report and the attached annexes are based on year end audited financial statements prepared according to IFRS unless specified otherwise.

#### **Related Research**

Fitch Affirms 6 Small Turkish Banks; One on RWP (February 2015)

Alternatifbank A.S. (March 2015)

Alternatifbank A.S. - Ratings Navigator (March 2015)

Fitch Affirms Turkey at 'BBB-'; Outlook Stable (March 2015)

### **Analysts**

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## **Key Rating Drivers**

**Institutional Support Drives IDRs:** The ratings of Alternatif Finansal Kiralama AS (Alease) are equalised with those of its 100% shareholder, Alternatifbank A.S. (Abank, BBB/Stable). Fitch Ratings believes Alease is a core subsidiary of Abank given the high level of integration, shared branding and important role in the group. Referrals from Abank branches accounted for a high 60% of Alease sales in 2014.

**Abank's Ratings Support Driven:** Abank is 74.25% owned by Commercial Bank of Qatar (CBQ, A+/Stable). Abank's Foreign Currency IDRs are notched down four times from those of CBQ, constrained by Turkey's 'BBB' country ceiling. Fitch views Abank as CBQ's largest international investment. CBQ is supportive of Abank's growth strategy in Turkey.

**Rapid Growth Continues:** Alease's gross receivables increased by 24% in 2014 (2013: 54%) slightly above the 18% sector average. This is in line with CBQ's objectives to grow the bank and its subsidiaries. Asset quality could come under pressure if current growth levels are maintained. However, Turkey's near-term economic outlook is favourable; Fitch expects GDP to grow at 3.2% in 2015 (2014: 2.9%).

**Improving Asset Quality:** Reported impaired lease receivables fell slightly in 2014 and represented 8% of total receivables (2013: 10%), which is in line with the sector average (7%). The reserve coverage ratio increased to 60% in the same period. However, unreserved impaired receivables represented a high 28% of equity at end-2014, above the 13% sector average.

Exposures to the construction and real estate sectors represented a still significant 26% of total leases at end-2014 (2013: 33%). Over 70% of leases were extended in foreign currency, similar to the sector average, and efforts are made by Alease to hedge these positions. However, Fitch views this as a heightened risk given the continued depreciation of the Turkish lira against major foreign currencies.

**Highly Leveraged:** Alease's leverage ratio (equity to assets) of 11.2% at end-2014 is below the 18.7% sector average. This remains well above the (low) regulatory floor of 3%. Leverage ratios can fluctuate, reflecting the Turkish lira exchange rate volatility. However, Fitch believes that capital would be provided by CBQ, through Abank, should this be required.

**Reasonable Funding Profile:** Turkish banks provide roughly two-thirds of borrowings, approximately 50% of which are denominated in foreign currency. Funding has become relatively longer-term. Fitch expects liquidity support to be forthcoming from Abank, or CBQ, if the need arose.

### Rating Sensitivities

**Changes in Institutional Support:** Alease's ratings are equalised with those of its parent. Upside and downside rating movements are dependent on Abank's IDRs. Alease's IDR's could be downgraded if a change of strategy at Abank diminished Alease's strategic importance. This is not Fitch's base case. The Outlook on the IDRs of Abank, and CBQ, is Stable.

www.fitchratings.com 2 April 2015



# **Financial Institutions**

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## Alternatif Finansal Kiralama AS Income Statement

		31 Dec 2014	31 Dec 2014	31 Dec 2013		31 Dec 2012		31 Dec 2011	
	Year End	Year End	As % of	Year End	As % of	Year End	As % of	Year End TRYm	As % c
	USDm	TRYm		TRYm	Earning	TRYm	Earning		Earning
	Unqualified	Unqualified	Earning Assets	Unqualified	Assets	Unqualified	Assets	Unqualified	Asset
Interest Income on Loans	23.4	54.4	8.23	39.9	7.47	32.1	9.21	28.0	9.8
2. Other Interest Income	0.3	0.6	0.09	0.6	0.11	1.2	0.34	0.3	0.1
3. Dividend Income	n.a.	n.a.	0.09	n.a.	0.11	n.a.	0.34	n.a.	0.1
4. Gross Interest and Dividend Income	23.7	55.0	8.32	40.5	7.58	33.3	9.55	28.3	9.9
5. Interest Expense on Customer Deposits	n.a.	n.a.	0.52	n.a.	7.50	n.a.	3.33	n.a.	3.3
6. Other Interest Expense	14.0	32.5	4.92	22.3	4.17	18.6	5.33	11.4	4.0
7. Total Interest Expense	14.0	32.5	4.92	22.3	4.17	18.6	5.33	11.4	4.0
8. Net Interest Income	9.7	22.5	3.40	18.2	3.41	14.7	4.22	16.9	5.9
Net Gains (Losses) on Trading and Derivatives	n.a.	n.a.	0.40	n.a.	0.41	n.a.		n.a.	0.0
10. Net Gains (Losses) on Other Securities	n.a.	n.a.		n.a.		n.a.		n.a.	
11. Net Gains (Losses) on Assets at FV through Income Statement	n.a.	n.a.	_	n.a.	_	n.a.	_	n.a.	
12. Net Insurance Income	n.a.	n.a.	_	n.a.	_	n.a.		n.a.	
13. Net Fees and Commissions	0.1	0.3	0.05	0.9	0.17	1.1	0.32	0.4	0.1
14. Other Operating Income	1.6	3.8	0.57	3.1	0.58	5.6	1.61	5.0	1.7
15. Total Non-Interest Operating Income	1.8	4.1	0.62	4.0	0.75	6.7	1.92	5.4	1.9
16. Personnel Expenses	3.1	7.3	1.10	7.2	1.35	6.1	1.75	5.7	2.0
17. Other Operating Expenses	1.7	4.0	0.61	5.8	1.09	4.5	1.29	3.2	1.1
18. Total Non-Interest Expenses	4.9	11.3	1.71	13.0	2.43	10.6	3.04	8.9	3.1
19. Equity-accounted Profit/ Loss - Operating	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	<b>U.</b>
20. Pre-Impairment Operating Profit	6.6	15.3	2.31	9.2	1.72	10.8	3.10	13.4	4.7
21. Loan Impairment Charge	2.4	5.6	0.85	14.6	2.73	4.9	1.41	12.1	4.2
22. Securities and Other Credit Impairment Charges	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
23. Operating Profit	4.2	9.7	1.47	(5.4)	(1.01)	5.9	1.69	1.3	0.4
24. Equity-accounted Profit/ Loss - Non-operating	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
25. Non-recurring Income	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
26. Non-recurring Expense	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
27. Change in Fair Value of Own Debt	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
28. Other Non-operating Income and Expenses	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
29. Pre-tax Profit	4.2	9.7	1.47	(5.4)	(1.01)	5.9	1.69	1.3	0.4
30. Tax expense	0.2	0.5	0.08	(2.1)	(0.39)	4.3	1.23	(1.1)	(0.39
31. Profit/Loss from Discontinued Operations	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	(
32. Net Income	4.0	9.2	1.39	(3.3)	(0.62)	1.6	0.46	2.4	0.8
33. Change in Value of AFS Investments	n.a.	n.a.		n.a.	-	n.a.	-	n.a.	
34. Revaluation of Fixed Assets	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
35. Currency Translation Differences	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
36. Remaining OCI Gains/(losses)	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
37. Fitch Comprehensive Income	4.0	9.2	1.39	(3.3)	(0.62)	1.6	0.46	2.4	0.8
38. Memo: Profit Allocation to Non-controlling Interests	n.a.	n.a.		n.a.	-	n.a.	-	n.a.	
39. Memo: Net Income after Allocation to Non-controlling Interests	4.0	9.2	1.39	(3.3)	(0.62)	1.6	0.46	2.4	0.8
40. Memo: Common Dividends Relating to the Period	n.a.	n.a.	-	n.a.	. ,	n.a.	-	n.a.	
41. Memo: Preferred Dividends Related to the Period	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
Exchange rate		USD1 = TRY2.32100	)	USD1 = TRY	2.13620	USD1 = TRY1	.78190	USD1 = TRY1	1.91110

Alternatif Finansal Kiralama AS April 2015



## Alternatif Finansal Kiralama AS Balance Sheet

New Peach   New	Balance Sneet	31 Dec 2014			31 Dec 2	013	31 Dec 2012		31 Dec 2011	
Asserts  1. Regular Margingor Carpin 1. Regular Margingor		Year End	Year End		Year End	As % of	Year End	As % of	Year End	As % of
Deplement Monages Luors	Assets	OODIII	IKIIII	Assets	HVIIII	Assets	TIXTIII	Assets	TKIIII	Assets
2. Clinic formapsing clinic in a na										
Conference Foundation   Con				-		-		-		
A. Compose & Commond Learns   n.a.										
				-		-		-		
7. Nel Loans (26.8) 656.7 (22.6) 533.2 (26.5) 37.2 (26.5) 37.3 (26.6) 23.2 (26.5) 36.2 (27.6) 36.2 (27										83.71
9. Memor pospised Loser included above 23 8 55 2 7.75 55 4 927 63.7 16.22 60.0 16.6										
B. Observations   Brother   Brothe										16.42
Licones and Administration to Reserving   n.a.		n.a.	n.a.	-	n.a.	<u> </u>	n.a.	-	n.a.	-
2. Remeres Region and Carde Colletheral		n a	n a		n a		n a		n a	
3. Trading Securities and af PV Principh Former   n.a.				_				_		
5. Analize for Sale Securities   0.0				-		-		-		
B. Held for Maturity Securation   n.a.   n						-				
Σ. Figury hystemstern in Associaties   n.a				0.00		0.00		0.00		0.00
S. Chines Foundation				-		-		-		
10. Memor Covernment Securities Problems on Covernment Securities Problems   n.a.				-		-		-		
1. Memor Total Securities Plegleged   n.a.		0.6	1.5	0.21	0.0	0.00	0.3	0.08	0.0	0.00
12 Insentments in Property				-		-		-		
15. Insumore Asserts				-		-		-		
14. Chee Fauring Asserts   14.				0.13		0.17		0.28		0.16
C. None-Taming Asserts   C. Short-Raming Asserts   C. Short-Raming Asserts included above   A. B.   A. B. B.   A. B.   A. B.   A. B.   A. B. B.   A. B.   A. B. B. B.   A. B. B.   A. B. B. B.   A. B				-				-		
1. Cash and Dae From Banks		284.8	661.1	92.80	534.2	89.42	348.7	88.77	283.8	77.69
2. Memor Mandatory Response included above         n.a.	•	2.0	0.5	0.04	45.7	2.02	45.0	2.00	44.0	40.04
1. Foreindese Manife Estate   n.a.				0.91		2.03				12.21
5. Goodwill   n.a.				-		-		-		
8. Other Intangibles	4. Fixed Assets	0.8	1.9	0.27	1.6	0.27	0.9	0.23	1.0	0.27
7. Current Tax Assests	5. Goodwill	n.a.		-		-		-		
B. Deferred Tax Assests				0.08						
Discontinued Operations				- 3 17						
10. Other Asserts				5.17		3.00		-		0.30
Libellities and Equity				2.77		3.63		1.27		1.20
D. Interest-Bearing Liabilities		306.9	712.4	100.00	597.4	100.00	392.8	100.00	365.3	100.00
1. Customer Deposits - Current   n.a.   n										
3. Customer Deposits Frem		n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	-
A Total Customer Deposits	2. Customer Deposits - Savings	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
6. Deposits from Banks         n.a.         n.a				-				-		
R. Repos and Cash Collateral   n.a.	•			-				-		
7. Other Deposits and Short-term Borrowings 159.5 370.1 51.95 307.5 51.47 207.1 52.72 232.1 63.55 8. Total Deposits, Money Market and Short-term Funding 159.5 370.1 51.95 307.5 51.47 207.1 52.72 232.1 63.55 9. Senior Debt Maturing after 1 Year 104.9 243.5 34.18 197.9 33.13 103.4 26.32 51.6 14.15 10. Subordinated Borrowing n.a. n.a. n.a. n.a. n.a. n.a. n.a. n.	·			-		-		-		
9. Senior Debt Maturing after 1 Year 10.4.9 243.5 34.18 197.9 33.13 103.4 26.32 51.6 14.13 10.10 Subordinated Borrowing n.a. n.a. n.a n.a n.a n.a n.a. 11. Other Funding n.a. n.a. n.a n.a n.a n.a n.a n.a. 12. Total Long Term Funding 104.9 243.5 34.18 197.9 33.13 103.4 26.32 51.6 14.13 13. Derivatives n.a. n.a. n.a n.a n.a 1.5 0.4 14.13 13. Derivatives n.a. n.a. n.a n.a n.a 1.5 0.4 14.13 14.1				51.95		51.47		52.72		63.54
10. Subordinated Borrowing										63.54
11. Clafe Funding				34.18						14.13
12. Total Long Term Funding   104.9   24.3.5   34.18   197.9   33.13   103.4   26.32   51.6   14.15   13. Derivatives   n.a.				-		-		-		-
13. Derivatives				34.18		33.13		26.32		14.13
15. Total Funding   264.4   613.6   86.13   506.2   84.73   310.5   79.05   285.2   78.07     E. Non-Interest Bearing Liabilities				-						0.41
E. Non-Interest Bearing Liabilities	•	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	
1. Fair Value Portion of Debt 1. a. n.a. n.a. n.a n.a.		264.4	613.6	86.13	506.2	84.73	310.5	79.05	285.2	78.07
2. Credit impairment resenes		n a	n a		n a		n a		n a	
4. Current Tax Liabilities				-				-		
5. Deferred Tax Liabilities					2.6	0.44	1.5	0.38		0.30
6. Other Deferred Liabilities				0.11		-		-		0.19
7. Discontinued Operations       n.a.       n.a.       n.a.       -       n.a.        -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a.       -       n.a. <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td>				-		-		-		
8. Insurance Liabilities				-		-		-		
10. Total Liabilities   272.5   632.5   88.78   526.7   88.17   318.9   81.19   292.9   80.18     F. Hybrid Capital   September   Septem				-		-		-		
F. Hybrid Capital         1. Pref. Shares and Hybrid Capital accounted for as Debt       n.a.       n.a.       -										1.62
1. Pref. Shares and Hybrid Capital accounted for as Debt n.a. n.a. n.a n.a.		272.5	632.5	88.78	526.7	88.17	318.9	81.19	292.9	80.18
2. Pref. Shares and Hybrid Capital accounted for as Equity       n.a.       n.a.       -       <		n o	n 0		n 2		n 2		n n	
G. Equity         1. Common Equity       34.4       79.9       11.22       70.7       11.83       73.9       18.81       72.4       19.82         2. Non-controlling Interest       n.a.       n.a.       -								-		
2. Non-controlling Interest n.a. n.a. n.a	G. Equity									
3. Securities Revaluation Reserves n.a. n.a n.a.				11.22		11.83		18.81		19.82
4. Foreign Exchange Revaluation Reserves n.a. n.a n.a.				-		-		-		
5. Fixed Asset Revaluations and Other Accumulated OCI n.a. n.a. n.a n				-		-		-		
6. Total Equity 34.4 79.9 11.22 70.7 11.83 73.9 18.81 72.4 19.82 7. Total Liabilities and Equity 306.9 712.4 100.00 597.4 100.00 392.8 100.00 365.3 100.00 8. Memo: Fitch Core Capital 34.2 79.3 11.13 69.8 11.68 73.2 18.64 71.9 19.68 9. Memo: Fitch Eligible Capital n.a. n.a n.a n.a n.a n.a n.a n.a.				-						
8. Memo: Fitch Core Capital 34.2 79.3 11.13 69.8 11.68 73.2 18.64 71.9 19.68 9. Memo: Fitch Eligible Capital n.a. n.a n.a n.a n.a n.a.				11.22		11.83		18.81		19.82
9. Memo: Fitch Eligible Capital n.a. n.a n.a n.a n.a n.a.	7. Total Liabilities and Equity									100.00
				11.13		11.68		18.64		19.68
Exchange rate	э. метно. Епсп спуше Сарпаг	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	-
	Exchange rate	USI	01 = TRY2.32100		USD1 = TRY	2.13620	USD1 = TRY1	1.78190	USD1 = TRY1	.91110



Alternatif Finansal Kiralama AS Summary Analytics

	31 Dec 2014	31 Dec 2013	31 Dec 2012	31 Dec 2011
	Year End	Year End	Year End	Year End
A. Lateres of De Con				
A. Interest Ratios	0.50	9.53	0.42	0.76
Interest Income on Loans/ Average Gross Loans     Interest Expanse on Customer Pagasita/ Average Customer Pagasita	8.58	8.53	9.43	9.76
2. Interest Expense on Customer Deposits/ Average Customer Deposits	n.a.	n.a.	n.a.	n.a.
3. Interest Income/ Average Earning Assets	9.08 5.72	9.17 5.46	10.53	10.54
4. Interest Expense/ Average Interest-bearing Liabilities		4.12	6.24 4.65	4.48
5. Net Interest Income/ Average Earning Assets	3.71			6.30 1.79
6. Net Int. Inc Less Loan Impairment Charges/ Av. Earning Assets	2.79	0.82	3.10	
7. Net Interest Inc Less Preferred Stock Dividend/ Average Earning Asset	3.71	4.12	4.65	6.30
B. Other Operating Profitability Ratios  1. Non-Interest Income/ Gross Revenues	15.41	18.02	31.31	24.22
Non-Interest Expense/ Gross Revenues	42.48	58.56	49.53	39.91
Non-Interest Expense/ Average Assets	1.71	2.63	2.80	2.66
Tre-impairment Op. Profit/ Average Equity	20.35	12.72	14.75	18.82
Pre-impairment Op. Profit/ Average Equity     Pre-impairment Op. Profit/ Average Total Assets	2.31	1.86	2.85	4.00
6. Loans and securities impairment charges/ Pre-impairment Op. Profit	36.60	158.70	45.37	90.30
7. Operating Profit/ Average Equity	12.90	(7.47)	8.06	1.83
Operating Profit/ Average Equity     S. Operating Profit/ Average Total Assets	1.46	(1.09)	1.56	0.39
9. Taxes/ Pre-tax Profit	5.15	38.89	72.88	(84.62)
10. Pre-Impairment Operating Profit / Risk Weighted Assets	n.a.	n.a.	n.a.	(04.02) n.a.
11. Operating Profit / Risk Weighted Assets	n.a.	n.a.	n.a.	n.a.
C. Other Profitability Ratios	II.a.	II.a.	II.a.	ıı.a.
Net Income/ Average Total Equity	12.23	(4.56)	2.19	3.37
Net Income/ Average Total Equity     Net Income/ Average Total Assets	1.39	(0.67)	0.42	0.72
Fitch Comprehensive Income/ Average Total Equity	12.23	(4.56)	2.19	3.37
Fitch Comprehensive Income/ Average Total Assets	1.39	(0.67)	0.42	0.72
Net Income/ Av. Total Assets plus Av. Managed Securitized Assets	n.a.	(0.07) n.a.	n.a.	n.a.
6. Net Income/ Risk Weighted Assets	n.a.	n.a.	n.a.	n.a.
7. Fitch Comprehensive Income/ Risk Weighted Assets	n.a.	n.a.	n.a.	n.a.
D. Capitalization	II.a.	II.a.	II.a.	n.a.
Fitch Core Capital/ Risk Weighted Assets	n.a.	n.a.	n.a.	n.a.
2. Fitch Eligible Capital/ Risk Weighted Assets	n.a.	n.a.	n.a.	n.a.
Tangible Common Equity/ Tangible Assets	11.14	11.73	18.67	19.71
Tier 1 Regulatory Capital Ratio	n.a.	n.a.	n.a.	n.a.
5. Total Regulatory Capital Ratio	n.a.	n.a.	n.a.	n.a.
Core Tier 1 Regulatory Capital Ratio	n.a.	n.a.	n.a.	n.a.
7. Equity/ Total Assets	11.22	11.83	18.81	19.82
8. Cash Dividends Paid & Declared/ Net Income	n.a.	n.a.	n.a.	n.a.
Cash Dividend Paid & Declared/ Fitch Comprehensive Income	n.a.	n.a.	n.a.	n.a.
10. Cash Dividends & Share Repurchase/Net Income	n.a.		n.a.	n.a.
11. Internal Capital Generation	11.51	n.a. (4.67)	2.17	3.31
E. Loan Quality	11.51	(4.07)	2.17	3.31
Growth of Total Assets	19.25	52.09	7.53	20.09
Growth of Total Assets     Growth of Gross Loans	23.38	49.56	22.60	14.15
	7.98			
3. Impaired Loans/ Gross Loans		9.88	16.99	19.62
4. Reserves for Impaired Loans/ Gross Loans	4.78	4.90	7.36	7.39
5. Reserves for Impaired Loans/ Impaired Loans 6. Impaired Loans Reserves for Impaired Loans/ Fitch Core Copital	59.96	49.64	43.33	37.67
<ul><li>6. Impaired Ioans less Reserves for Impaired Loans/ Fitch Core Capital</li><li>7. Impaired Loans less Reserves for Impaired Loans/ Equity</li></ul>	27.87	39.97	49.32 48.85	52.02 51.66
	27.66	39.46		51.66
8. Loan Impairment Charges/ Average Gross Loans	0.88	3.12	1.44	4.22
9. Net Charge-offs/ Average Gross Loans	n.a.	3.14	n.a.	1.67
10. Impaired Loans + Foreclosed Assets/ Gross Loans + Foreclosed Ass	7.98	9.88	16.99	19.62
F. Funding				
Loans/ Customer Deposits	n.a.	n.a.	n.a.	n.a.
·				
<ol> <li>Interbank Assets/ Interbank Liabilities</li> <li>Customer Deposits/ Total Funding (excluding derivatives)</li> </ol>	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.



## Alternatif Finansal Kiralama AS Reference Data

Reference Data		31 Dec 2014		31 Dec 2	013	31 Dec 2	31 Dec 2012		111	
	Year End USDm	Year End TRYm	As % of Assets	Year End TRYm	As % of Assets	Year End TRYm	As % of Assets	Year End TRYm	As % of	
Managed Securitized Assets Reported Off-Balance Sheet			-				-			
Managed Securitized Assets Reported Oil-Balance Sneet     Other off-balance sheet exposure to securitizations	n.a. n.a.	n.a. n.a.		n.a. n.a.		n.a. n.a.		n.a. n.a.		
3. Guarantees	0.8	1.9	0.27	6.8	1.14	2.6	0.66	8.8	2.4	
4. Acceptances and documentary credits reported off-balance sheet	0.1	0.3	0.04	1.0	0.17	0.8	0.20	n.a.		
5. Committed Credit Lines 6. Other Contingent Linkilities	n.a. 9.0	n.a. 21.0	2.95	n.a. 21.1	3.53	n.a. 9.4	2.20	n.a.		
Other Contingent Liabilities     Total Business Volume	316.9	735.6	103.26	626.3	104.84	405.6	2.39 103.26	n.a. 374.1	102.4	
8. Memo: Risk Weighted Assets	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	.02	
9. Fitch Adjustments to Risk Weighted Assets	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
10. Fitch Adjusted Risk Weighted Assets	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Average Balance Sheet Average Loans	273.1	633.9	88.98	467.8	78.31	340.4	86.66	286.9	78.5	
Average Earning Assets	261.0	605.7	85.02	441.5	73.90	316.3	80.52	268.4	73.4	
Average Assets	285.4	662.5	93.00	495.1	82.88	379.1	96.51	334.8	91.6	
Average Managed Securitized Assets (OBS)	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Average Interest-Bearing Liabilities	244.6	567.7	79.69	408.4	68.36	297.9	75.84	254.7	69.7	
Average Common equity Average Equity	32.4 32.4	75.2 75.2	10.56 10.56	72.3 72.3	12.10 12.10	73.2 73.2	18.64 18.64	71.2 71.2	19.4 19.4	
Average Customer Deposits	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.	13.4	
C. Maturities										
Asset Maturities:										
Loans & Advances < 3 months	n.a.	n.a.	_	n.a.	-	n.a.	_	n.a.		
Loans & Advances 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Loans and Advances 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Loans & Advances > 5 years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Debt Securities < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Debt Securities 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Debt Securities 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Debt Securities > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Loans & Advances to Banks < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Loans & Advances to Banks 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Loans & Advances to Banks 1 - 5 Years Loans & Advances to Banks > 5 Years	n.a. n.a.	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
	n.a.	n.a.	_	n.a.	_	n.a.	_	n.a.		
iability Maturities: Retail Deposits < 3 months	n.a.	n.a.	_	n.a.	_	n.a.	_	n.a.		
Retail Deposits 3 - 12 Months	n.a.	n.a.	_	n.a.	-	n.a.	_	n.a.		
Retail Deposits 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Retail Deposits > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Other Deposits < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Other Deposits 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Other Deposits 1 - 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Other Deposits > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Deposits from Banks < 3 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Deposits from Banks 3 - 12 Months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Deposits from Banks 1 - 5 Years Deposits from Banks > 5 Years	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
·	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Senior Debt Maturing < 3 months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Senior Debt Maturing 3-12 Months Senior Debt Maturing 1- 5 Years	n.a.	n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
Senior Debt Maturing > 5 Years	n.a. n.a.	n.a. n.a.	-	n.a.		n.a.		n.a.		
Total Senior Debt on Balance Sheet	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Fair Value Portion of Senior Debt	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Covered Bonds	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Subordinated Debt Maturing < 3 months	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Subordinated Debt Maturing 3-12 Months Subordinated Debt Maturing 1- 5 Year	n.a. n.a.	n.a. n.a.	_	n.a. n.a.	_	n.a.	_	n.a. n.a.		
Subordinated Debt Maturing 1-3 Fear Subordinated Debt Maturing > 5 Years	n.a.	n.a.	-	n.a.		n.a. n.a.		n.a.		
Total Subordinated Debt on Balance Sheet	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
Fair Value Portion of Subordinated Debt	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
). Equity Reconciliation										
1. Equity	34.4	79.9	11.22	70.7	11.83	73.9	18.81	72.4	19.8	
Add: Pref. Shares and Hybrid Capital accounted for as Equity	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
3. Add: Other Adjustments	n.a.	n.a.	-	n.a.	-	n.a.	-	n.a.		
4. Published Equity	34.4	79.9	11.22	70.7	11.83	73.9	18.81	72.4	19.8	
Fitch Eligible Capital Reconciliation			41.00		4					
Total Equity as reported (including non-controlling interests)     Fair value offect incl in own debt/borrowings at from the R/S, CC only.	34.4	79.9	11.22	70.7	11.83	73.9	18.81	72.4	19.	
Fair value effect incl in own debt/borrowings at fv on the B/S- CC only     Non-loss-absorbing non-controlling interests	0.0 0.0	0.0 0.0	0.00 0.00	0.0 0.0	0.00 0.00	0.0 0.0	0.00 0.00	0.0 0.0	0. 0.	
4. Goodwill	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.	
5. Other intangibles	0.3	0.6	0.08	0.7	0.12	0.7	0.18	0.5	0.	
6. Deferred tax assets deduction	0.0	0.0	0.00	0.2	0.03	0.0	0.00	0.0	0.	
7. Net asset value of insurance subsidiaries	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.	
8. First loss tranches of off-balance sheet securitizations	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.	
9. Fitch Core Capital  10. Fligible weighted Hybrid capital	34.2	79.3	11.13	69.8	11.68	73.2	18.64	71.9	19.	
Eligible weighted Hybrid capital     Government held Hybrid Capital	n.a. 0.0	n.a. 0.0	0.00	n.a. 0.0	0.00	n.a. 0.0	0.00	n.a. 0.0	0.	
12. Fitch Eligible Capital	n.a.	n.a.	-	n.a.	•	n.a.	•	n.a.	5.0	
Exchange Rate	1100	01 = TRY2.32100		USD1 = TRY2	12620	USD1 = TRY1	79100	LICD1 TDV4	01110	
Liverange Nate	USL	11(12.32100		OODI = IRY2	10020	ואו בוסטו	1.70130	USD1 = TRY1.91110		

Alternatif Finansal Kiralama AS April 2015

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## Financial Institutions

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